

RAMPMASTER

CHAMPION OF EXCELLENCE

THE RAMPMASTER BOTTOM LINE ADVANTAGE

50%

Let's say a refueling company or an airport authority chooses to **reduce EPA emissions by 63% and truck fuel costs 40%** with new Rampmasters.*

The question is – **How much money will the operator also save?**

*Patent Pending Engine Mgmt 6,324,840,B1

COMPETITOR



APPROX. PURCHASE COST: **\$219,000**

5,000 GALLON Traditional Rampmaster



APPROX. RAMPMASTER PURCHASE COST:

\$236,000

ENGINE MANAGEMENT FUEL SAVINGS

FUEL SAVINGS ASSUMPTIONS

2.78%	\$3.00	1.5	2
Inflation- next 10 yrs.	10yr cost/ gal.	gal. saved/ hr	hrs./ day

FUEL SAVINGS OFF LEASE PMT

Year	Fuel Savings Per Month	Fuel Savings Per Year
1	\$281	\$3,376
2	\$289	\$3,470
3	\$297	\$3,567
4	\$305	\$3,666
5	\$314	\$3,768
6	\$323	\$3,872
7	\$332	\$3,980
8	\$341	\$4,091
9	\$350	\$4,204
10	\$360	\$4,321
10 yr Total:		\$38,316

= a NPV
today of:

Inflation –
next 10 years = 3%

LESS

\$32,467

LESS

\$92,961

EQUALS

\$110,573

REPLACEMENT COMPARISON AT 10 YEARS

COMPETITOR
TOTAL TRUCK
\$288,091

(-)

RAMPMASTER
CHASSIS ONLY
\$163,160

\$124,932
SAVINGS

= a NPV
today of:

COMPETITION
NPV
PRICE: **\$219,000**

(versus)

RAMPMASTER
NPV PRICE
ADVANTAGE:

50% SAVINGS

* Note NPV calculations assume a 3% 10 yr after taxed fixed borrowing rating

"The value of the firm is maximized by maximizing the NPV of every decision."